



8 **FIGURE** FIRM
PROGRAMS





8 FIGURE OBSIDIAN PROGRAM

What You Gain

- **1:1 Consulting (4 Calls)** – 55-minute calls and direct access to a dedicated consultant for personalized strategies.
- **Monthly Momentum Call** – A consistent, supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.
- **Accelerator Conference (4 Tickets)** – Connect with like-minded law firm owners and industry leaders with exclusive seating.
- **Knowledge Center** – The Knowledge Center is a substantial resource that law firm owners can leverage to obtain a wealth of industry-specific knowledge, templates, and best practices.
- **Team Training (20 lessons)** – Monthly staff trainings aligned with your vision.
- **Spanish Team Training (10 lessons)** – Trainings for Spanish-speaking staff.
- **Leadership One Course** – 36 weeks of leadership development for your leaders.
- **Sales Elite Access** – See deliverables page for more information.
- **Signature Client Journey Implementation** – Our Client Journey Implementation is a proven framework designed to enhance client experience and drive retention. We'll work alongside you on the buildout to ensure your vision comes to life seamlessly.
- **Private Member Facebook Page** – Inclusion in a private Facebook community allows law firm owners to engage with like-minded individuals, share insights, and seek advice in a collaborative and supportive environment.



8 FIGURE OBSIDIAN PROGRAM

What You Gain

- **Bi-Annual Site Visits** – An immersive, in-person collaboration where a consultant partners with your firm for a day and a half to strategize and drive growth.
- **Designated Co-Pilot Consultant** - Check Co-Pilot deliverables page for more information.
- **Bi-annual Co-Pilot Site Visit** – A collaborative, on-site experience where a consultant works with your firm for a day and a half to design strategies, implement improvements, and drive results.
- **8 Figure Workshops** – Two tickets per workshop for real-time strategy execution with reserved seating.
- **Boardroom Membership** - 3 mastermind sessions with exclusive group of law firms with a revenue of \$8M and above, 2 virtual and 1 destination.

Total Coast
~~\$32,668~~

Investment
\$25,000
Month

Savings
\$7,668



8 FIGURE DIAMOND PROGRAM

What You Gain

- **1:1 Consulting (4 Calls)** – 55-minute calls and direct access to a dedicated consultant for personalized strategies.
- **Monthly Momentum Call** – A consistent, supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.
- **Accelerator Conference (2 Tickets)** – Connect with like-minded law firm owners and industry leaders.
- **Knowledge Center** – The Knowledge Center is a substantial resource that law firm owners can leverage to obtain a wealth of industry-specific knowledge, templates, and best practices.
- **Team Training (20 lessons)** – Monthly staff trainings aligned with your vision.
- **Spanish Team Training (10 lessons)** – Trainings for Spanish-speaking staff.
- **Leadership One Course** – 36 weeks of leadership development for your leaders.
- **Sales Elite Access** – See deliverables page for more information.
- **Signature Client Journey Implementation** – Our Client Journey Implementation is a proven framework designed to enhance client experience and drive retention. We'll work alongside you on the buildout to ensure your vision comes to life seamlessly.
- **Annual Site Visit** – An immersive, in-person collaboration where a consultant partners with your firm for a day and a half to strategize and drive growth.
- **Private Member Facebook Page** – Inclusion in a private Facebook community allows law firm owners to engage with like-minded individuals, share insights, and seek advice in a collaborative and supportive environment.

Total Coast
~~\$16,415~~

Investment
\$12,000
Month

Savings
\$4,415



8 FIGURE PLATINUM PROGRAM

What You Gain

- **1:1 Consulting (3 Calls)** – 55-minute calls and direct access to a dedicated consultant for personalized strategies.
- **Monthly Momentum Call** – A consistent, supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.
- **Accelerator Conference (1 Ticket)** – Connect with like-minded law firm owners and industry leaders.
- **Knowledge Center** – The Knowledge Center is a substantial resource that law firm owners can leverage to obtain a wealth of industry-specific knowledge, templates, and best practices.
- **Team Training (20 lessons)** – Monthly staff trainings aligned with your vision.
- **Spanish Team Training (10 lessons)** – Trainings for Spanish-speaking staff.
- **Leadership One Course** – 36 weeks of leadership development for your leaders.
- **Signature Client Journey Template** – Our Client Journey Template is a proven framework designed to enhance client experience and drive retention.
- **Private Member Facebook Page** – Inclusion in a private Facebook community allows law firm owners to engage with like-minded individuals, share insights, and seek advice in a collaborative and supportive environment.

Total Coast
~~\$10,062~~

Investment
\$7,500
Month

Savings
\$2,562



8 FIGURE GOLD PROGRAM

What You Gain

- **1:1 Consulting (2 Calls)** – 55-minute calls and direct access to a dedicated consultant for personalized strategies.
- **Monthly Momentum Call** – A consistent, supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.
- **Accelerator Conference (1 Ticket)** – Connect with like-minded law firm owners and industry leaders.
- **Knowledge Center** – The Knowledge Center is a substantial resource that law firm owners can leverage to obtain a wealth of industry-specific knowledge, templates, and best practices.
- **Private Member Facebook Page** – Inclusion in a private Facebook community allows law firm owners to engage with like-minded individuals, share insights, and seek advice in a collaborative and supportive environment.

Investment

\$5,000

Month



8 FIGURE FOUNDATIONS PROGRAM

What Can You Expect?

- **Group Consulting** - Collaborative group consultations with a dedicated consultant, providing tailored strategies and insights to help you kickstart your growth and meet unique challenges.
- **Monthly Momentum Call** - A consistent, supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.
- **Knowledge Center** - The Knowledge Center is a substantial resource that law firm owners can leverage to obtain a wealth of industry-specific knowledge, templates, and best practices.
- **Private Member Facebook Page** - Inclusion in a private Facebook community allows law firm owners to engage with like-minded individuals, share insights, and seek advice in a collaborative and supportive environment.

Investment

\$1,500

Month

Eligible Law Firms | \$750K or Less in Revenue

8 FIGURE PROGRAMS

PACKAGE	8 FIGURE FOUNDATIONS				8 FIGURE PLATINUM				8 FIGURE DIAMOND				8 FIGURE OBSIDIAN			
	\$1,500				\$5,000				\$7,500				\$12,000			\$25,000
CONSULTATION CALLS	● x2**				● x2				● x3				● x4			● x4
MOMENTUM CALLS	●				●				●				●			●
KNOWLEDGE CENTER ACCESS	●				●				●				●			●
PRIVATE MEMBER FACEBOOK	●				●				●				●			●
8FIGURE ACCELERATOR*					● x1				● x1				● x2			● x4
TEAM TRAINING									●				●			●
SPANISH TEAM TRAINING									●				●			●
LEADERSHIP.ONE									●				●			●
CLIENT JOURNEY TEMPLATE									●				●			●
CLIENT JOURNEY IMPLEMENTATION													●			●
CONSULTANT SITE VISIT													● x1			● x2
SALES ELITE TRAINING*													●			●
8FIGURE WORKSHOPS*																● x4
CO-PILOT*																●
CO-PILOT SITE VISIT																● x2

* Available a la carte | ** Foundation Consultation Calls are conducted in a group setting

Prices listed are prices per month



A black and white photograph of a city skyline at night, with tall buildings and a construction crane visible against a dark sky. The skyline is reflected in a body of water in the foreground. The image is framed by a white geometric shape that resembles a stylized mountain or a large letter 'A' on the left and top sides.

8 FIGURE FIRM **ADDITIONALS**



8 FIGURE CO-PILOT PROGRAM

Who is This For?

The Co-Pilot Program is for firm owners who want hands-on implementation support, not just strategy. It's best for firms looking to streamline operations, strengthen leadership, and accelerate execution across sales, people, and finance with a dedicated support team

What You Gain

- **15–20 Hours of Monthly Implementation Support** – Expert guidance across operations, people, sales, and finance.
- **Production & Workflow Buildout** – Streamlined systems designed for efficiency and accountability.
- **Bi-Annual SWOT Analysis** – Comprehensive review of all departments to assess strengths and opportunities.
- **People & Leadership** – Recruiting strategies, leadership alignment, and tailored team development.
- **Financial Oversight & Recommendations** – Cash flow planning, profitability optimization, and strategic financial guidance.
- **Sales & Marketing Strategies** – Optimized workflows, performance metrics, and proven strategies for predictable growth.
- **Annual Site Visit** – In-person collaboration to accelerate clarity, implementation, and results.
- **Implementation-Driven Focus** – Emphasis on real-time execution, not just strategy.
- **Dedicated Co-Pilot Team** – Ongoing support to implement deliverables, resources, and tools for your firm.

Investment
\$6,000
Month

*Add on to any program



SALES ELITE

Who is This For?

The Sales Elite Program is for law firm owners struggling to train and develop their sales teams to perform at a high level. With a focus on mindset, consistency, and bilingual support, it equips teams to master intake, customer service, and conversions; building a confident, unified team that consistently exceeds expectations.

Deliverables

- 15-minute Group Sales Morning Start Up Mindset everyday
- 1 Sales Elite Group Training per Week, 60 minutes in English
- 1 Sales Elite Group Training per Week, 60 minutes in Spanish
- 1 Exclusive Law Firm Training per Week, 60 minutes
- Quality Assurance Audit - Audit 10 calls a month
- Weekly Metrics Accountability with Sales Lead

Investment

\$3,500

Month



SITE VISIT EXPERIENCE

Who is This For?

The Site Visit Experience is ideal for firms seeking focused, in-office strategy and execution at the highest level. It's designed for law firm owners who want clarity, accountability, and immediate results through an intensive, customized two-day collaboration

What You Gain

Each Site Visit is tailored to your firm's specific priorities. Ahead of the visit, your consultant will connect with the firm owner for a one-hour pre-visit call to set the agenda and ensure maximum impact. Following the visit, you'll receive a detailed implementation report. The Site Visit itself takes place over a two-day period.

Options include:

- **Firm Restructure** – Redesign your organizational chart, roles, and accountability systems to scale effectively.
- **Software Design & Integration** – Streamline your technology, workflows, and reporting to eliminate bottlenecks.
- **Leadership Summit** – Immersive training for your leaders, aligning them with vision, execution, and accountability.
- **Project-Specific Focus** – Dedicated time to address urgent initiatives, such as marketing campaigns, intake systems, or finance operations.

Site Visit

\$30,000

Luis Scott Site Visit

\$50,000

