

8FF|PROGRAMS



TURN YOUR LAW FIRM INTO A LAW BUSINESS

> DETERMINE GAP OPPORTUNITIES

Thorough business analysis to identify key priorities.

> DEFINE OBJECTIVES

Develop action oriented objectives to mend GAPs.

> DEVELOP GROWTH STRATEGY

Create a unique strategy tailored specifically to your goals and needs.

> ACCOUNTABLE IMPLEMENTATION

Seamless program integration into your operation to streamline growth with accountability.

8 FIGURE **FOUNDATIONS**

Unlock your business's potential with our dynamic group consulting program, designed to align with your unique goals. Collaborate, strategize, and achieve meaningful results with expert guidance tailored to your needs.

8 FIGURE **GOLD**

Provides deeply customized 1:1 strategy meetings, carefully designed to resonate with your unique requirements and objectives.

8 FIGURE **PLATINUM**

Offers advanced consulting services with a focus on scaling operations and prioritizing people acquisition by implementing effective strategies to attract, engage, and retain top talent

8 FIGURE **DIAMOND**

Delivers comprehensive business growth consulting, prioritizing leadership acquisition and employing tailored approaches to identify, develop, and empower skilled individuals who will drive organizational success.

8 FIGURE **OBSIDIAN**

Designed for established firms aiming to build a lasting legacy, this program provides deeply customized strategy meetings and tailored growth strategies.



BUSINESS GROWTH CONSULTING

8 FIGURE FOUNDATIONS

\$1K

Monthly

WHAT CAN YOU EXPECT?

> GROUP CONSULTING

Collaborative group consultations with a dedicated consultant, providing tailored strategies and insights to help you kickstart your growth and meet unique challenges.

> MONTHLY MOMENTUM

A consistent, supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.

> ACCELERATOR CONFERENCE*

Enhance your networking opportunities and gain access to a collaborative environment where you can share experiences, gather insights, and learn from other driven law firm owners and industry leaders.

> KNOWLEDGE CENTER

The Knowledge Center is a substantial resource that law firm owners can leverage to obtain a wealth of industry-specific knowledge, templates, and best practices.

> PRIVATE MEMBER FACEBOOK PAGE

Inclusion in a private Facebook community allows law firm owners to engage with like-minded individuals, share insights, and seek advice in a collaborative and supportive environment.

Eligible Law Firms | \$500K or Less in Revenue

*additional charge.

8X

ACCELERATE TO EXPONENTIAL GROWTH IN LIFE, FREEDOM AND REVENUE

UNLOCK YOUR TRANSFORMATIONAL GROWTH AND ELEVATE PAST THE GROWTH PLATEAU TOWARDS MORE FREEDOM, HIGHER REVENUE AND BETTER RELATIONSHIPS.

BUSINESS GROWTH CONSULTING

8 FIGURE GOLD

\$4K

Monthly

WHAT CAN YOU EXPECT?

> 1:1 CONSULTING

Personalized, in-depth guidance and support with a dedicated consultant, providing tailored strategies and insights to address your unique challenges and unlock your growth potential.

> MONTHLY MOMENTUM

A consistent and supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.

> ACCELERATOR CONFERENCE

Includes 1 Accelerator Conference ticket. Enhance your networking opportunities and gain access to a collaborative environment where you can share experiences, gather insights, and learn from other driven law firm owners and industry leaders.

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BUSINESS GROWTH CONSULTING

8 FIGURE PLATINUM

\$6,250

Monthly

WHAT CAN YOU EXPECT?

> 1:1 CONSULTING

Personalized, in-depth guidance and support with a dedicated consultant, providing tailored strategies and insights to address your unique challenges and unlock your growth potential.

> MONTHLY MOMENTUM

A consistent and supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.

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> BI-WEEKLY TEAM TRAININGS

Comprehensive training for law firm staff to ensure that the entire team is aligned with the owner's vision and equipped with the necessary skills to contribute effectively to the firm's success.

> SPANISH TEAM TRAININGS

These sessions are held 4 times a year and are designed to help your fluent Spanish-speaking team members grow, learn, and achieve their goals in a way that feels most comfortable.

> LEADERSHIP ONE COURSE

In-depth leadership training for your leadership team over the course of 36 weeks enhances leadership skills, team dynamics, and overall organizational effectiveness.

> PRIVATE MEMBER FACEBOOK PAGE

Inclusion in a private Facebook community that allows law firm owners to engage with like-minded individuals, share insights, and seek advice in an informal, supportive environment.

> SIGNATURE CLIENT JOURNEY

The Client Journey Template provides a structured framework for optimizing client interactions, ensuring a seamless and positive experience that contributes to client satisfaction and retention.

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BUSINESS GROWTH CONSULTING

8 FIGURE DIAMOND

\$10K
Monthly

WHAT CAN YOU EXPECT?

> 1:1 CONSULTING

Personalized, in-depth guidance and support with a dedicated consultant, providing tailored strategies and insights to address your unique challenges and unlock your growth potential.

> MONTHLY MOMENTUM

A consistent and supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.

> ACCELERATOR CONFERENCE

Includes 2 Accelerator Conference tickets. Enhance your networking opportunities and gain access to a collaborative environment where you can share experiences, insights and learn from other driven law firm owners and industry leaders.

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> SIGNATURE CLIENT JOURNEY

The Client Journey Implementation provides a structured framework for optimizing client interactions, ensuring a seamless and positive experience that contributes to client satisfaction and retention.

> ANNUAL SITE VISIT

A site visit offers an immersive experience, allowing experts to work intensively with the law firm on-site. This personalized attention can lead to tailored solutions and improvements that are specific to the firm's needs.

> MANAGEMENT ONE PROGRAM

Regular check-in calls with a dedicated consultant providing Operations leaders with ongoing support, guidance, and accountability to ensure the successful implementation of strategies and initiatives.

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BUSINESS GROWTH CONSULTING

8 FIGURE **OBSIDIAN**

\$20K
Monthly

WHAT CAN YOU EXPECT?

> 1:1 CONSULTING

Personalized, in-depth guidance and support with a dedicated consultant, providing tailored strategies and insights to address your unique challenges and unlock your growth potential.

> MONTHLY MOMENTUM

A consistent and supportive mastermind setting where participants can discuss ongoing challenges, share experiences, and receive guidance from experts to maintain momentum throughout the year.

> ACCELERATOR CONFERENCE

Includes 4 Accelerator Conference tickets. Enhance your networking opportunities and gain access to a collaborative environment where you can share experiences, insights and learn from other driven law firm owners and industry leaders.

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BUSINESS GROWTH CONSULTING

8 FIGURE **OBSIDIAN**

\$20K
Monthly

WHAT CAN YOU EXPECT?

> BI-ANNUAL SITE VISITS

Bi-annual site visits offer intensive on-site collaboration, allowing experts to work closely with the law firm, leading to tailored solutions and improvements based on real-time assessments.

> ANNUAL LEADERSHIP SEMINAR ONSITE

The onsite Leadership Seminar hosted by the 8 Figure Firm team provides a unique opportunity for immersive learning and collaboration, fostering leadership skills and team cohesion.

> CO-PILOT PROGRAM

16 hours of monthly support dedicated to implementing your firm's goals and driving growth. With weekly access to a dedicated consultant serving as a fractional COO, Co-Pilot delivers targeted, customizable support across all areas of the business to ensure real progress and operational excellence.

> ANNUAL CO-PILOT SITE VISIT

This immersive, on-site collaboration allows for deeper assessments, hands-on support, and strategic planning tailored to the firm's evolving needs, driving greater momentum and clarity for the year ahead.

> 8FIGURE WORKSHOPS

Includes 2 tickets per workshop. Gain hands-on experience and personalized support through our in-depth workshops. These sessions are designed to help you implement strategies in real time to expedite your law firm's growth.

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BUSINESS GROWTH CONSULTING

8 FIGURE CO-PILOT

The Co-Pilot will provide between **15-20 hours** of support for your firm per month. What we have seen is that the amount of time is plenty to keep your team accountable and executing on our strategic plans. Here is some additional information on the program so you can see what the co-pilot could do for you:

CO-PILOT SUPPORT

> SALES & MARKETING

Co-Pilot delivers elite strategic support to elevate your sales and marketing operations to the highest level of performance. We refine internal systems, define high-value roles, install precision workflows, and implement real-time performance metrics — backed by expert training and change leadership. The result: a streamlined, accountable, and scalable growth engine that maximizes every opportunity and positions your firm for sustained market dominance.

> PRODUCTION & WORKFLOW

Co-Pilot partners with firms to streamline production operations and workflow systems across all departments, building a foundation of true efficiency and accountability. We evaluate and optimize existing processes, enhance case management systems, define critical roles and performance standards, and implement clear, actionable workflows and project plans. Through hands-on collaboration and expert-led change management, Co-Pilot ensures that operational milestones are achieved and that new structures are fully integrated into daily practice — positioning your firm for consistent delivery, faster case resolutions, and sustainable growth.

> PEOPLE & LEADERSHIP

Co-Pilot delivers strategic guidance to strengthen your firm's people operations and leadership infrastructure. We review and refine HR practices, optimize recruiting and hiring strategies, facilitate leadership alignment meetings, conduct targeted team training, and lead one-on-one development sessions for key players. Co-Pilot also supports the implementation of structured onboarding plans and strategic initiatives, ensuring that leadership cohesion and team alignment drive lasting organizational growth and performance.

> FINANCE

Co-Pilot provides expert financial oversight and strategic guidance to strengthen your firm's financial infrastructure. We review and refine policies for safeguarding financial transactions, offer targeted support for budgeting, forecasting, and cash flow planning, and monitor key financial metrics to keep your firm aligned with its growth goals. Beyond oversight, Co-Pilot identifies opportunities for financial optimization, helps establish best practices, and collaborates with leadership to ensure financial data drives smarter, faster decision-making and long-term profitability.

Disclaimer: Support and implementation will be based on the firm's specific needs and priorities, with the dedicated consultant tailoring services to best drive the firm's growth.

8 FIGURE PROGRAMS

PACKAGE	8 FIGURE FOUNDATIONS \$1K	8 FIGURE GOLD \$4K	8 FIGURE PLATINUM \$6,250K	8 FIGURE DIAMOND \$10K	8 FIGURE OBSIDIAN \$20K
CONSULTATION CALLS	● x2**	● x2	● x3	● x4	● x4
MOMENTUM CALLS	●	●	●	●	●
UNLIMITED PORTAL ACCESS	●	●	●	●	●
PRIVATE MEMBER FACEBOOK	●	●	●	●	●
8FIGURE ACCELERATOR*		● x1	● x1	● x2	● x4
TEAM TRAINING			●	●	●
SPANISH TEAM TRAINING			●	●	●
LEADERSHIP.ONE			●	●	●
CLIENT JOURNEY			●	●	●
MANAGEMENT.ONE				●	●
SITE VISIT				● x1	● x2
LEADERSHIP SEMINAR ONSITE					●
8FIGURE WORKSHOPS*					● x2
CO-PILOT - 4HRS/WEEK*					●
CO-PILOT SITE VISIT					●

* Available a la carte | ** Foundation Consultation Calls are conducted in a group setting

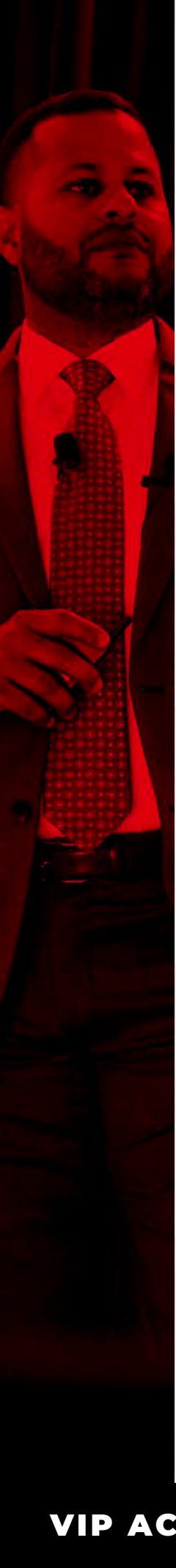
Prices listed are prices per month





VIP ACCELERATOR EXPERIENCE





PROGRAM: THE VIP EXPERIENCE

2-DAY SITE VISIT

PHASE 1: DISCOVERY AND ASSESSMENT

- ⑧ Understand your business's current status, challenges, and opportunities.
- ⑧ Conduct a SWOT analysis to identify strengths, weaknesses, opportunities, and threats.
- ⑧ Define the goals and objectives for the VIP Experience.

PHASE 2: BUSINESS PLAN DEVELOPMENT

- ⑧ Collaboratively design a robust business plan aligned with your vision and objectives.
- ⑧ Identify key strategies and action steps to drive growth and success.
- ⑧ Develop a timeline for implementation and progress tracking.

PHASE 3: STRATEGIC MARKETING PLAN EXECUTION

- ⑧ Conduct market research and analysis to understand your target audience and competitors.
- ⑧ Create a tailored marketing plan to reach and engage your ideal customers effectively.
- ⑧ Implement marketing campaigns with a focus on measurable results.

PHASE 4: BUDGET OPTIMIZATION AND MANAGEMENT

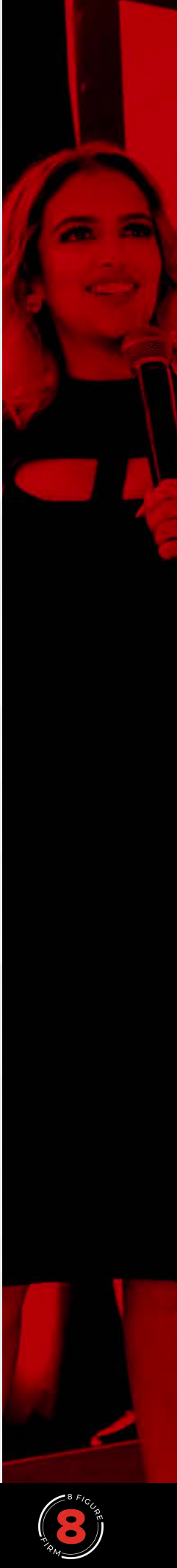
- ⑧ Analyze your business's financial health and identify areas for cost optimization.
- ⑧ Create a realistic budget that aligns with your business goals and marketing initiatives.
- ⑧ Implement effective budget management practices to ensure financial sustainability.

PHASE 5: COMPANY GOALS ALIGNMENT

- ⑧ Foster a culture of collaboration and shared vision across all departments.
- ⑧ Align individual and team goals with the overall company objectives.
- ⑧ Implement performance tracking mechanisms to monitor progress.

Disclaimer: The content covered during the VIP Experience can be tailored to the individual law firm

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ASSESSMENT PACKAGES



PACKAGE 1

- 10 seats + Virtual explore session

\$5K

PACKAGE 2

- 10 seats + in person explore sessions

\$7.5K

ADD ONS

- Extra seats can be purchased at \$150 per seat
(this includes explore session)

Integrating Kolbe assessments in your business is pivotal for fostering leadership growth and optimizing team performance. These assessments unveil individuals' innate strengths, guiding leaders in aligning their strategies accordingly. Pairing team members based on their Kolbe profiles cultivates a collaborative environment where complementary strengths drive optimal results. This not only enhances productivity but also nurtures a cohesive workplace culture, ensuring sustained success for the business.

